



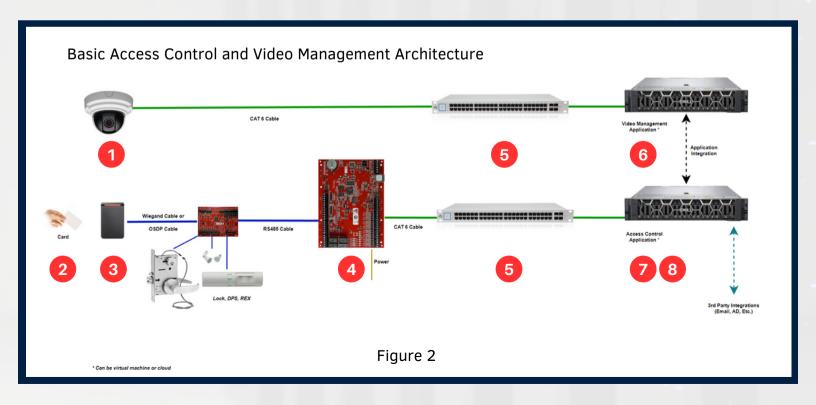
Our mission is to provide unparalleled, high touch, and forward thinking security solutions to our clients' complex and evolving needs

The Problem



A recent 2023 study by IBM found that *Physical Security Compromises accounted for 8% of all cyber breaches*, and unpatched vulnerabilities accounted for another 6%. Both resulted in over \$4.0 million USD in cost to the organization per incident. Below are some example vulnerabilities identified over the last few years, correlated with the sample architecture diagram below. *These examples do not include potential vulnerabilities related to user privileges, access privileges, end-of-support devices, or Windows OS and SQL databases.*

- 1. Axis cameras riddled with vulnerabilities enabling "full control"
- 2. How we copied key fobs and found vulnerabilities in keycards
- 3. Next-gen OSDP was supposed to make it harder to break in to secure facilities. It failed.
- 4. Researchers disclose critical flaws in industrial access controllers...
- 5. Critical flaws in Cisco switches could allow remote attacks
- 6. Vulnerabilities expose Exacq video systems to remote attacks
- 7. Security vulnerability affecting Security Center
- 8. Incorrect access control in AMAG Symmetry door controllers



The Checklist



FIELD DEVICES

| Are your credentials 13.56 MHz with secure encryption? | | |
|--|---|--|
| Are you utilizing OSDP cabling and encryption for card reader secure communication to controllers? | | |
| Has security panel firmware been updated in the last 12 months? | | |
| Has camera firmware been updated in the last 12 months? | | 100 |
| Is hardware systematically tested on a monthly basis (to include door hardware)? | | |
| Are end-of-support or manufacturing devices replaced or scheduled to be replaced regularly? | | |
| Are devices NDAA compliant? | | |
| PRIVILEGES Are default passwords disabled? Are service or technician passwords unique (many are repeated across clients)? | | "[The Pinnacle Team] consistently showcased |
| Are access privileges automated or managed by group membership? | | knowledge, honesty, and an exceptional work ethic. |
| Are user privileges restricted and managed by group membership? Are access privileges audited regularly? | | [The Team] demonstrated expertise and critical- |
| JPDATES | U | thinking skills by cleverly |
| Are Windows or OS patches applied monthly? | | finding solutions to problems" -Large University |
| Are application updates applied annually for access control and video management systems? | | |
| STANDARDS | | |
| Does your organization have standards and/or guidelines for security system design and approved parts list? | | |
| Has your organization implemented cyber-hardening guides? | | |
| MONITORING | | |
| Does your organization monitor alarms and track anomalies? | | |
| Does your organization utilize metrics and key performance indicators to measure system operations and health? | | |
| | | |

Additional Information

According to the 2023 World Security Report

- 35% of organizations lack the internal expertise to implement and manage security technology
- 40% of organizations cite a lack of funding to maintain their security systems as a barrier
- 90% of organizations stated that technology improves the overall effectiveness of security operations

We are here to help bridge the information gap!

References

- International Business Machines Corporation. Cost of a Data Breach 2023. IBM, 2023. [Online]. Available at: https://www.ibm.com/reports/data-breach [Accessed 2023-10-11].
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